

HAGAR USA, INC.
FINANCIAL STATEMENTS
December 31, 2017 and 2016

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Hagar USA, Inc.
Charlotte, North Carolina

We have audited the accompanying financial statements of Hagar USA, Inc., which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Hagar USA, Inc. as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Wegner CPAs LLP

Wegner CPAs, LLP
Madison, Wisconsin
February 14, 2018

New York Office:
230 Park Avenue, 3rd Floor
New York, NY 10169
P: (212) 551-1724
F: (262) 522-7550

Washington DC Office:
419 N Lee Street
Alexandria, VA 22314
P: (703) 519-0990

Wisconsin Office:
2921 Landmark Place
Suite 300
Madison, WI 53713
P: (608) 274-4020
F: (608) 274-0775

www.wegnercpas.com
info@wegnercpas.com
(888) 204-7665

HAGAR USA, INC.
STATEMENTS OF FINANCIAL POSITION
December 31, 2017 and 2016

	2017	2016
ASSETS		
Cash	\$ 80,470	\$ 75,088
Accounts receivable	1,012	440
Computer equipment and software - net	11,635	26,046
Total assets	\$ 93,117	\$ 101,574
LIABILITIES		
Accounts payable	\$ 5,862	\$ -
Accrued payroll taxes	1,827	-
Total liabilities	7,689	-
NET ASSETS		
Unrestricted	83,233	99,265
Temporarily restricted	2,195	2,309
Total net assets	85,428	101,574
Total liabilities and net assets	\$ 93,117	\$ 101,574

See accompanying notes.

HAGAR USA, INC.
STATEMENTS OF ACTIVITIES
Years ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
UNRESTRICTED NET ASSETS		
SUPPORT AND REVENUE		
Contributions	\$ 182,351	\$ 525,343
Interest income	<u>2</u>	<u>2</u>
Total unrestricted support and revenue	182,353	525,345
EXPENSES		
Program services	214,118	675,843
Management and general	129,714	191,799
Fundraising	<u>66,031</u>	<u>72,427</u>
Total expenses	409,863	940,069
NET ASSETS RELEASED FROM RESTRICTIONS		
Satisfaction of purpose restrictions	<u>211,478</u>	<u>643,467</u>
Change in unrestricted net assets	(16,032)	228,743
TEMPORARILY RESTRICTED NET ASSETS		
Contributions	211,364	490,670
Net assets released from restrictions		
Satisfaction of purpose restrictions	<u>(211,478)</u>	<u>(643,467)</u>
Change in temporarily restricted net assets	<u>(114)</u>	<u>(152,797)</u>
Change in net assets	(16,146)	75,946
Net assets - beginning of year	<u>101,574</u>	<u>25,628</u>
Net assets - end of year	<u><u>\$ 85,428</u></u>	<u><u>\$ 101,574</u></u>

See accompanying notes.

HAGAR USA, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
Years ended December 31, 2017 and 2016

	Program Services	Management and General	Fundraising	2017 Total
Program transfers	\$ 192,615	\$ -	\$ -	\$ 192,615
Personnel	20,912	83,563	43,144	147,619
Professional services	-	10,051	10,542	20,593
Supplies	-	1,151	-	1,151
Travel	39	9,024	1,447	10,510
Postage and shipping	-	313	-	313
Occupancy	552	3,544	1,128	5,224
Marketing and advertising	-	-	2,158	2,158
Depreciation	-	8,593	5,818	14,411
Computer software and support	-	1,416	1,794	3,210
Other expenses	-	12,059	-	12,059
Total expenses	<u>\$ 214,118</u>	<u>\$ 129,714</u>	<u>\$ 66,031</u>	<u>\$ 409,863</u>
	Program Services	Management and General	Fundraising	2016 Total
Program transfers	\$ 620,124	\$ -	\$ -	\$ 620,124
Personnel	47,593	150,946	44,917	243,456
Professional services	-	8,000	12,224	20,224
Supplies	-	1,023	-	1,023
Travel	7,069	7,163	4,540	18,772
Postage and shipping	-	-	112	112
Occupancy	1,057	3,577	1,097	5,731
Marketing and advertising	-	-	3,719	3,719
Depreciation	-	7,205	5,818	13,023
Computer software and support	-	5,055	-	5,055
Other expenses	-	8,830	-	8,830
Total expenses	<u>\$ 675,843</u>	<u>\$ 191,799</u>	<u>\$ 72,427</u>	<u>\$ 940,069</u>

See accompanying notes.

HAGAR USA, INC.
STATEMENTS OF CASH FLOWS
Years ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ (16,146)	\$ 75,946
Adjustments to reconcile change in net assets to net change in cash		
Depreciation	14,411	13,023
(Increase) decrease in assets		
Accounts receivable	(572)	7,015
Unconditional promises to give	-	18,674
Increase (decrease) in liabilities		
Accounts payable	5,862	(106,405)
Grants payable	-	(85,470)
Accrued payroll taxes	1,827	(6,289)
Net change in cash	<u>5,382</u>	<u>(83,506)</u>
Cash - beginning of year	<u>75,088</u>	<u>158,594</u>
Cash - end of year	<u><u>\$ 80,470</u></u>	<u><u>\$ 75,088</u></u>

See accompanying notes.

HAGAR USA, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2017 and 2016

Hagar USA, Inc. is a support office for the work of Hagar International, which is an internationally recognized Christian human rights organization with over 20 years of expertise providing protection and recovery to women and children who have been victims of severe abuse.

Hagar's programs are based in Cambodia (1994), Afghanistan (2008), and Vietnam (2009), with support offices located in Singapore (1998), the United States (2005), Australia (2006), New Zealand (2009), the United Kingdom (2011) and Hong Kong (2012). In addition, Hagar began efforts to establish programs in Myanmar in 2014.

Hagar International is committed to the recovery and empowerment of women and children who are victims of human rights abuses, particularly human trafficking, sexual exploitation, and domestic violence. Its mission is to provide whatever it takes, for as long as it takes, to restore broken lives.

To accomplish this, Hagar provides long-term, holistic recovery services – including counseling, residential care, schooling, job skills training and supported work, individualized for each client – to address the complex needs of more than 1,200 women and children each year who have been victims of domestic violence, human trafficking and other forms of human rights abuses.

Hagar USA receives its funding for Hagar's work from sources that include individuals, churches, corporations, foundations and government grants. The following summary of significant accounting policies is presented to enhance the usefulness of the financial statements to the reader.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

Hagar USA is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets—Net assets that are not restricted by donors.

Temporarily restricted net assets—Net assets whose use has been limited by donor-imposed time restrictions or purpose restrictions.

Permanently restricted net assets—Net assets that have been restricted by donors to be maintained by Hagar USA in perpetuity.

Accounts Receivable

Hagar USA considers all receivables to be fully collectible. Accordingly, no allowance for doubtful accounts is presented. If amounts become uncollectible, they will be charged to operations when that determination is made.

Computer Equipment and Software

Computer equipment and software is carried at cost and depreciated using the straight-line method over the useful lives of the assets. Accumulated depreciation at December 31, 2017 and 2016 was \$53,480 and \$39,069.

HAGAR USA, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2017 and 2016

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Promises to Give

Unconditional promises to give are recognized as losses or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Contributions

Contributions that are restricted by the donor are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Expense Allocation

The costs of Hagar USA's programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Accordingly, certain costs have been allocated among the program services and supporting activities benefited. The following describes those activities:

Program Services

The amounts sent to Hagar Cambodia were for unrestricted program support as well as specific projects and programs such as the Community Learning Center, the Transitional Care Program and Psychosocial Support. The amounts sent to Hagar Afghanistan were for unrestricted program support as well as specific projects and programs such as Hagar's Transitional Care Center and both coalition-building and educating on human trafficking issues. The amounts sent to Hagar Vietnam were for unrestricted program support as well as specific projects and programs such as personal development workshops, art therapy, and case management services for the long-term support of formerly-abused or trafficked women and children.

Management and General

The expenses necessary to manage the financial reporting and budgetary responsibilities of Hagar USA as well as manage employees.

Fundraising

Includes the travel and other costs associated with proposal writing, direct appeal efforts, and communication with prospective funding sources.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could differ from those estimates.

HAGAR USA, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2017 and 2016

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

Date of Management's Review

Management has evaluated subsequent events through February 14, 2018, the date which the financial statements were available to be issued.

NOTE 2 – TRANSACTIONS WITH AFFILIATES

Hagar USA is affiliated with Hagar International and remits a portion of contributions collected annually. Total amounts for 2017 and 2016 paid to Hagar International were \$12,765 and \$32,017 which are included in program transfers in the statements of functional expenses.

In June 2016, an unrestricted contribution was received from an affiliate of Hagar International in the amount of \$232,414. These funds were from a portion of proceeds from the sale of a building in Cambodia in which Hagar International was the beneficiary. Hagar International made this contribution to assist Hagar USA in improving its financial position, and the funds were utilized by Hagar USA to pay off accounts payable of approximately \$91,000 and satisfy purpose restricted net assets of approximately \$142,000.

Hagar International also provided funding for general support in 2016 in the amount of \$78,200.

NOTE 3 – OPERATING LEASES

Hagar USA entered into an agreement to lease office space effective May 25, 2015. The lease renews annually on June 1 and expires May 31, 2018. Monthly rent payments for 2017 and 2016 were \$325 and \$250. Rent expenses for 2017 and 2016 were \$3,900 and \$3,650.